

NAF NW MLO COACHING

coaching with Dan Keller

DK's
6 x 12 Program

2023 Database Mastery

“Re-la-tion-ship” (noun); the way in which two or more concepts, objects, or people are connected, or the state of being connected.

Meet/Visit: Coffee/HH (2x year)

Call: (6x/yr)

Text: (1x/month)

Mail: (4x/year) LOH, EOS, NL, Bday

E-mail: (12x/year)

Events: (2x year) Client party/Event

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“Re-la-tion-ship” (noun); the way in which two or more concepts, objects, or people are connected, or the state of being connected.

Meet/Visit:

Invite to Coffee/HH (2x year)

Call:

Birthday, anniversary, news...(6x/yr)

Text:

See All About You Form, news, value (1x/month)

Mail:

Invite, Letter from the heart, bday card...(4x/year)

E-mail:

Monthly video email - Market, Tip(12x/year)

Events:

Wine & Wisdom, client party...(2x/year)