

**3 Types of Freedom**

**Financial Freedom // Time Freedom // Location Freedom**

**Your 24-month Retirement Plan**

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| --- | --- |
| # of Agents Attracted | 60 |
| # of Total Appointments (3 Way Calls) | 240 |
| # of Appointments per month | 10 |
| # of Appointments per week | 2.5 |

**Assumptions:**

* 1/4 of the agents you meet with will join
* To reach your goal you will need to have “3 Way Calls” with 240 agents over the next 24 months

**How To Do It:**

* Focus on getting 60 Front Line Agents in the Next 24 Months
* You will need to have two and a half 3 Way Calls (Appointments) per week to do this
* To get two 3 Way Calls per week, you will need to reach out to 2 agents per day
* Within 18 months you should have an organization of 40 Front line and 100 agents in your organization
* Within 24 months you should have put in the work to RETIRE
* Conservatively $15,000 per month in passive income